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*Page 6/45*

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tragedies and scandals such as theChallengerspace shuttle disaster, steroid use in Major League Baseball, the crash in the financial markets, and the energy ...

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*Page 14/45*

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When confronted with an ethical dilemma, most of us like to think we would stand up for our principles. But we are not as ethical as we think we are. In Blind

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Spots, leading business ethicists Max Bazerman and Ann Tenbrunsel examine the ways we overestimate our ability to do what is right and how we act unethically without meaning to. From the collapse of Enron and



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*Page 21/45*

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Blind Spots is not just about these criminals, but about a much larger problem—the dishonest actions that we all take while still thinking of ourselves as wonderfully moral people. In

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this important book, Bazerman and Tenbrunsel show us how we fail to see our own immoral actions in an objective light, and the trouble that this biased view gets ...

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They are the authors of *Blind Spots: Why We Fail to Do What's Right and What to Do about It* (Princeton University Press, 2011),



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*Page 25/45*

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"Blind Spots: Why We Fail to Do What's Right and What to Do about It" by Max H. Bazerman and Ann E. Tenbrunsel (Princeton University Press, 2011) "Blind Spots is a bold argument against the decency

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of human beings, showing how we subvert our ethical principles time and time again.

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Recent research reveals we are not as ethical as we would like to believe.

Professor Max H. Bazerman discusses his new book, "Blind Spots: Why We Fail to Do What's Right and What to Do about It." Plus: Book

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meaning to. From the collapse of Enron and corruption in the tobacco industry, to sales of the defective Ford Pinto, the downfall of Bernard Madoff, and the Challenger ...

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exists between how ethical we think we are and how ethical we actually are.

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In *Blind Spots*, leading

*Page 36/45*

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*Page 38/45*

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