

## Business Valuation Discounts And Premiums

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### Do Smaller Companies Warrant a Higher Discount Rate for Risk?

DISCOUNTS AND PREMIUMS ARE BIG-MONEY ISSUES often there is more money at stake in determining what discounts or premiums are appli-cable to some business valuations than there is in arriving at the base value (prediscount valuation) itself. A thorough understanding of (1) the types of discounts and premiums,

### Business Valuation Discounts and Premiums, 2nd Edition ...

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### Discounts & Premiums | Business Valuation Resources

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### Key Person Discounts and Premiums - Business Valuation ...

Business Valuation Discounts and Premiums There is often more money in dispute in determining the discounts and premiums in a business valuation than in arriving at the pre-discount valuation itself. Discounts and premiums affect not only the value of the company but also play a crucial role in determining the risk involved, control issues, marketability, contingent Business Valuation Discounts and Premiums

### Business Valuation Discounts and Premiums by Shannon P. Pratt

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### Business Valuation Discounts and Premiums by Shannon P ...

Although the Courts have erred in this matter of discount application, it is an accepted business valuation practice to apply the discounts sequentially. Discounts and premiums can play an important role in the determination of value in a privately held business interest. The type and level of discount and/or premium can depend on numerous

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### Overview of Business Valuation Discounts and Premiums and ...

A key input into the Discounted Cash Flow business valuation method, the discount rate consists of two components: Risk free rate of return. Premium for risk assumed in owning and operating a business. The risk free rate of return is what you would expect from an investment that has no risk of default.

### Business Valuation Discounts and Premiums (2nd ed.)

Addressing the three basic approaches to conducting a valuation-the income approach, the market approach, and the asset approach-Shannon Pratt deftly and logically details the different discounts or premiums that may be applicable, depending on the basic valuation approach used, and how the valuation approaches used affect the level.

### Business Valuation Discounts and Premiums | Wiley Online Books

The Business Valuation Case Law Yearbook, 2019 Edition is essential for business appraisers and attorneys who want to stay ahead of their peers on the most important legal issues brought up in business valuation-related cases.With in-depth analysis from BVR's legal team, the lessons learned in this book help appraisers reach better and more defensible valuation conclusions.

### Business Valuation Discounts and Premiums / Edition 2 by ...

1 Overview of Business Valuation Discounts and Premiums and the Bases to Which They Are Applied 1 Discounts and Premiums Are Big-Money Issues 2 "Entity Level" versus "Shareholder Level" Discounts and Premiums 3

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### VALUATION DISCOUNTS AND PREMIUMS - NACVA

If the key person is alive and active in the business, the cash flow differential for each year is multiplied by the probability of the person's remaining alive and active during that year. The IRS has recognized the key person discount factor in Revenue Ruling 59'60 and has discussed it in its Valuation Training for Appeals Officers Coursebook.

### Appraisal Review Practice Aid for ESOP Trustees Valuation ...

Do Smaller Companies warrant a Higher Discount Rate for Risk? The "Size Effect" Debate by Michael A. Paschall, ASA, CFA, and George B. Hawkins, ASA, CFA, both Managing Directors at Banister Financial, Inc. in Charlotte, North Carolina. One of the critical issues facing business appraisers today is the so-called "small stock" issue.

### Business Valuation Discounts and Premiums

ments of business valuation, the underlying quantification and development of discounts and premiums should be financial in basis, just as other valuation methods are founded on financial principles. Much of the original doctrine surrounding the deter-mination of discounts and premiums was based on reference

### How to Build Up the Discount Rate - ValuAdder

Valuation Discounts for Estate and Gift Taxes ... a closely held company holds primarily real estate or investment assets and does not carry on an active trade or business. TRENDS IN VALUATION DISCOUNTS ... , Valuation of a Business, Business Ownership Interest, ...

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