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Financial Advisor Success podcast. My guest on today's podcast is David Grau. David is the founder of FP Transitions, the leading marketplace for financial advisors looking to buy or sell financial advisory firms, in ...

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Valuation of a business when buying or selling First Financial May 10, 2016 Acquisitions , SBA Loan If you are preparing to sell your business, despite all the valuations and figures that you try to create, it can be hard to come up with a final asking price.

David Grau On Maximizing The Valuation Of An Advisory Firm

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Our new book Buying, Selling, & Valuing Financial Practices -

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The FP Transitions M&A Guide is now available. Order your copy here, and watch the video below to find out why our President & Founder, David Grau Sr., JD decided to [literally] write the book on Mergers & Acquisitions for the financial services industry.

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Valuation of a Business when Buying or Selling

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planning practices, both for investors, for existing firms looking to grow, and for new planners looking to enter the business. However, industry statistics suggest that ...

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Valuation (finance) - Wikipedia

Recent Cases Highlight Problem Areas in Buy-Sell Agreements by Guest Author, John Stockdale, Jr. The best time to think about what happens if the business or the relationship between the business owners doesn't work out is when the business is being formed and business owners are happy.

Tips On Selling Your Financial Services Business

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