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A survey of over 1100 sales people indicates that handling objections and closing the deal are the biggest weaknesses of ALL sales people. I created The Closer's Survival Guide for YOU so you can become GREAT at Negotiating and Closing. I assure you this will be the BEST

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most current information you have
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Grant Cardone: Closer's Survival Guide Summary

While not word for word, the above
video was a combination of the
Reduce to Ridiculous close and the
Done Everything Possible close
found in my Closer's Survival
Guide. REDUCE — bring someone or
something to a lower or weaker
state, condition, or role. In this case
to make an objection smaller or less
important.

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Closing The Deal Are The Biggest
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The Closer's Survival Guide - Third
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If you're a newbie in the High-ticket sales field, or you're doing direct sales, this book is a must read and a must have as an audiobook. It gives you a lot of techniques to close deals, the book gives you literally tons of techniques, is not a narrative type of book, that's why is called "The Closer's Survival Guide".

How To Close A Sale: The Ultimate
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Thus we come to the The Closer's Survival Guide a book focused on perhaps the most important part of

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