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Convince Them in 90 Seconds by Nicholas Boothman was an excellent read. I had attended a networking event with Mr. Boothman as a guest speaker. Before that night I had never heard of Mr. Boothman. Mr. Boothman tells it like it is. He teaches us with ease. Everyday events can turn out more positive.

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Nicholas Boothman is an English author and speaker based in Toronto. His most popular book is How to Make People Like You in 90 Seconds or Less. His other books include How to Make Someone Fall in Love With You in 90 Minutes or Less and How to Connect in Business in 90 Seconds or Less. In 2010, he wrote his latest book titled Convince Them in 90 Seconds or Less: Make Instant Connections That Pay Off in Business and in Life.

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