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Flawless Consulting: A Guide to Getting Your Expertise ...

Flawless Consulting: A Guide to Getting Your Expertise Used. The second edition of the "consultant's bible" is here! For over fifteen years, consultants--both internal and external--have relied on Peter Block's landmark bestseller, *Flawless Consulting*, to learn how to deal effectively with clients, peers, and others.

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Consulting addresses business changes and new challenges since the second edition was written ten years ago.

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In 2004 he received their first place Members' Choice Award in recognition of his book, Flawless Consulting: A Guide to Getting Your Expertise Used (1999) as the most influential book for Organizational Development practitioners over the past 40 years.

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Flawless Consulting: A Guide to Getting Your Expertise Used 3rd Edition, Kindle Edition by Peter Block (Author)

Flawless Consulting : A Guide to Getting Your Expertise ...

The Flawless Consulting Field book and Companion: A Guide to

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Understanding Your Expertise

Flawless Consulting: A Guide to Getting Your Expertise ...

This Third Edition to Peter Block's Flawless Consulting addresses business changes and new challenges since the second edition was written ten years ago. It tackles the challenges next-generation consultants face, including more guidance on how to ask better questions, dealing with difficult clients, working in an increasingly virtual world, how to cope with complexities in international consulting, case studies, and guidelines on implementation.

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Flawless Consulting: A Guide to Getting... book by Peter Block

Peter Block's, *Flawless Consulting: A Guide to Getting Your Expertise Used*, 3rd Edition, is considered the "consultant's bible" and a landmark bestseller that explains how to deal effectively with clients, peers, and others.

Peter Block - Wikipedia

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Flawless Consulting helps you master communication and contracting gaffs, to understand why after much good advice the customer still

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does the wrong thing, and most importantly how your success can be assured despite those kind of issues.

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Like the first two editions, Flawless Consulting affirms the notion that authentic behavior and personal relationships are the key to technical and business success. By demonstrating their ability to be truly authentic at each step in the process, consultants can aim toward creating workplaces that are more collaborative and ultimately more successful.

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