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Neuro-linguistic programming (NLP) is a pseudoscientific approach to communication, personal development, and psychotherapy created by Richard Bandler and John Grinder in California, United States in the 1970s.NLP's creators claim there is a connection between neurological processes (neuro-), language (linguistic) and behavioral patterns learned through experience (programming), and that these ...

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One of the most exciting psychological techniques in use today, neuro-linguistic programming helps you model yourself on those-or, more accurately, the thought processes of those-who are stellar in their fields.

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Neuro-linguistic programming - Wikipedia

NLP or Neuro-Linguistic Programming is one of the world's most prevalent methods of mind control, used by everyone from sales callers to politicians to media pundits, and it's nasty to the core. Here's ten ways to make sure nobody uses it on you... ever. Neuro-Linguistic Programming (NLP) is a ...

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NLP For Dummies. NLP For Dummies - The Role Of Body Language The skills needed to effectively communicate with a person require a high degree of awareness of body language. These clues indicate the attitude and state of mind of a person, indicating aggression, attentiveness, boredom, relaxed state, pleasure, amusement, and intoxication.

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Kate Burton is a leading international executive coach with a background in corporate communication in IT, and works with clients such as HP, KPMG, and Microsoft. Romilla and Kate are the authors of the best-selling Neuro-linguistic Programming Workbook For Dummies.

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