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Amazon.com: The Automatic Customer: Creating a ...

A helpful, well-organized and quick read about the many advantages (and a few challenges) of building a subscription based business. If, for instance, you are an Amazon Prime customer, that is a large scale and classic example of the subscription model.

The Automatic Customer Creating a Subscription Business in Any Industry

Automatic customers are the key to increasing cash flow, igniting growth, and boosting the value of your company. Whether you want to transform your entire business into a recurring revenue engine or just pick up an extra 5 percent of sales growth, The Automatic Customer will be your secret weapon.

The Automatic Customer (Audiobook) by John Warrillow ...

Transcript of Book Summary > The Automatic Customer: Creating a Subscription Business in Any Industry by John Warrillow. "No rain yet, but a wind that roared. The seas which had seemed so gentle yesterday, rose like hungry beasts, mouths open, hovering and crashing over the sides of the ship. Sailors running like spiders,...

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The Automatic Customer is your blueprint for building a business that generates profit over and over again." — JOHN JANTSCH , author of Duct Tape Marketing and Duct Tape Selling "In this fantastic book, John Warrillow provides a clear path to turning your company from one that needs to start from scratch every month to one in which your work and, most important, your results, are predictable.

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Select email template to respond to customer. If you select the Send automatic email response to customer on record creation check box, select an email template (global email template or email template of any entity type). If you don't select a template, an automatic response won't be sent.

THE AUTOMATIC CUSTOMER Creating a Subscription Business ...

The battle lines are being drawn, and I hope The Automatic Customer will be your secret weapon for winning in the subscription economy. If you are someone who has a business that you would like to make a little more predictable, a little less stressful, and a whole lot more valuable, this book is for you.

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