

## The Go Giver Influencer

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Bob Burg is coauthor of the International Bestseller, The Go-Giver, Go-Givers Sell More, The Go-Giver Leader, and The Go-Giver Influencer. He is author of the sales classic, Endless Referrals and Adversaries into Allies .

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At its heart, The Go-Giver Influencer is a story about what it takes to bridge differences, to settle disputes and defang conflicts, to find common ground where there appear to be only irreconcilably polarized positions. (And, yes, even to negotiate business dealings.)

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