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About the Author. Bill
Murphy Jr. is the author
of In a Time of War:
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Point ' s Class of 2002.
Previously, he worked as
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these three young
founders developed
ideas, assembled teams,
built ventures, and
achieved their dreams.

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graduates—two men
and one

woman—turned down

six-figure salaries at big

corporations, bet on

themselves, and

launched their own new

companies.

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(Chris, Marc, and

Marla) and their

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Along the way, they

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economy is the
entrepreneur. Or, more
precisely, the
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Entrepreneur." What

makes an intelligent

entrepreneur? Bill

Murphy, Jr., an author

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answer this question by

finding three

entrepreneurs who were

successful, had endured,

and were willing to be

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