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# **Topgrading The Proven Hiring And Promoting Method That Turbocharges Company Performance**

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**Topgrading is a hiring process that is supposed to increase the percentage of “A Players” from 25% to 90% in your company.**

**Topgrading - Wikipedia**  
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**Topgrading, Inc. is a proven methodology for hiring and promoting the right people. Find out how you to can improve your hiring success by 80% or more.**

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**The Topgrading system makes hiring easier, faster, and more successful than any other process. And it works at every level, from the front lines to senior management. For the first time in seven years, Smart has fully revised and updated Topgrading with many new tools, techniques,**

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**The Best Hiring & Interview Process | Topgrading, Inc.**

**“Topgrading is the best practice I know of for hiring and promoting people who turn out to be A Players. In a not-for-profit, that can translate into raising more money to educate the public, and that can save lives... Having the best talent at every salary level is crucial.”**  
**—CASS WHEELER, former CEO, American Heart Association**

**Topgrading The Proven Hiring And**

**“Topgrading is the best practice I know of for hiring**

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**and promoting people who turn out to be A Players. In a not-for-profit, that can translate into raising more money to educate the public, and that can save lives . . . Having the best talent at every salary level is crucial.”**  
**—CASS WHEELER, former CEO,...**

**Topgrading : How Leading Companies Win by Hiring, Coaching ...**

**Brad Smart, author and President and CEO of Topgrading, Inc. is frequently acknowledged as the world's foremost expert on hiring. Dr. Smart shares three hiring techniques you can start using today.**

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## **Topgrading, 3rd Edition: The Proven Hiring and Promoting**

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**Topgrading is the only hiring method that has satisfied CEOs with what they want most: hiring not just "okay" performers, but HIGH performers. Hiring has been an intractable problem for almost all companies because common interview methods don't reveal nearly enough of the risks: the candidate's weaker points.**

**Topgrading: The Proven Hiring and Promoting Method That ...**

**Topgrading isn't just about hiring and promoting-it's also**

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**about developing talent. It enables leaders to reward their A Players, coach their Bs to become As, and weed out the Cs who are beyond improvement. Many great leaders know that Topgrading works. Find out how it can help your company gain a big competitive advantage.**

## **What is Topgrading and How To Use it - Ignite Digital Talent**

**The Topgrading system makes hiring easier, faster, and more successful than any other process. And it works at every level, from the front lines to senior management. For the first time in seven years, Smart has fully revised**



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**Topgrading isn't just about hiring and promoting--it's also about developing talent. It enables leaders to reward their A Players, coach their Bs to become As, and weed out the Cs who are beyond improvement. Many great leaders know that Topgrading works. Find out how it can help your company gain a big competitive advantage.**

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**Topgrading is a corporate**

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**hiring and interviewing methodology that is intended to identify preferred candidates for a particular position. In the methodology, prospective employees undergo a 12-step process that includes extensive interviews, the creation of detailed job scorecards, research into job history, coaching, and more.**

**Dr. Brad Smart - Topgrading: The Proven Hiring Method**  
**The Topgrading system makes hiring easier, faster, and more successful than any other process. And it works at every level, from the front lines to senior management. For the first time in seven**

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**years, Smart has fully revised and updated Topgrading with many new tools, techniques, and case studies.**

## **Topgrading: The Proven Hiring and Promoting Method That ...**

**What is Topgrading? The process of topgrading was first used in the booming business era of the 80s and 90s America. A term coined by Bradford D Smart, it is essentially a corporate hiring and interviewing methodology. Topgrading is a 12-step process designed to identify the most qualified candidate for a particular position.**

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