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This work is a practical commentary on the FIDIC standard turnkey contract widely used in the international construction industry. The provisions of this standard contract have recently been redrawn, necessitating a revision of popular text. It provides clause-by-clause analysis of the contract, accompanied by practical guidance on its application in specific projects.

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The sample forms of contract contained in Volume 2 of Understanding and Negotiating EPC Contracts are intended to serve as a guide to demonstrate how risks and responsibilities can be allocated among project sponsors, EPC contractors and the various other parties that may be involved in a project.

Understanding and Negotiating EPC Contracts: Two Volume ...

5.0 out of 5 stars Understanding and Negotiating Turnkey and EPC Contracts. October 24, 2004. Format: Hardcover. It is a very interesting practical guide to Turnkey construction

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contracts in addition to defining other look-alike contracts. I believe it is a valuable addition to any lawyer and contract manager library, in fact it was of a great ...

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New York Project Development & Finance partner Howard Steinberg has a two-volume book, titled Understanding and Negotiating EPC Contracts , set for June 2014 release by the UK ' s Gower Publishing Limited (www.gowerpublishing.com). The book can be pre-ordered from their website.

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In Understanding and Negotiating EPC Contracts, Volume 1, Howard M. Steinberg explores virtually every aspect of (EPC) contracts for infrastructure projects. The 25 chapters in Volume 1 are supplemented with real-life examples and court decisions, and offer tactical advice for anyone who

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must negotiate or understand EPC contracts in connection with the implementation, financing or operation of infrastructure projects.

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TOP EPC COMPANIES epc services company - oil & gas company

Because their fundamental self-interests compete, an EPC contractor and an owner will maximize their positions by arriving at the negotiation table with a clear definition of the reasonable goals and objectives needed to be achieved and a comprehensive understanding of the project risks, strengths and weaknesses of each party, and the legal mechanisms by which an EPC contract distributes risk among the contracting parties.

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