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The new companion workbook, Unfolding the Napkin: The Hands-On Method for Solving Complex Problems with Simple Pictures, helps readers put Roam's principles into practice with step-by-step guidelines. It's filled with detailed case studies, guided do-it-yourself exercises, and plenty of blank space for drawing.

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Now, with Unfolding the Napkin, Roam squeezed his four-day workshop into a workbook so everyone can follow along. It's a simple concept, but when Roam arrives at a solution for last year's economic crisis by drawing intersecting circles representing financial services, the auto industry and declining energy supplies, it's clear that Napkin is ...

Unfolding the Napkin | Ted Weinstein Literary Management
Although The Back of the Napkin: Solving Problems and Selling Ideas with Pictures was published first, and I read it first, I would recommend starting with this book. The Back of the Napkin goes into more depth about why the techniques work. This book's "hands on" workshop format gets you involved -doing- by having you practice the techniques.

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The companion workbook, Unfolding the Napkin, helps readers put Roam's principles into practice with step-by-step guidelines. It's filled with detailed case studies, guided do-it-yourself exercises, and plenty of blank space for drawing.

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Unfolding the Napkin: The Hands-On Method for Solving Complex Problems with Simple Pictures by Dan Roam. Read online, or download in secure ePub format An original workbook companion to the acclaimed business bestseller The Back of the Napkin Dan Roam's The Back of the Napkin , a BusinessWeek bestseller, taught readers the power of brainstorming and communicating with pictures.

?Unfolding the Napkin on Apple Books

Whereas The Back of the Napkin introduces the core concepts of the visual problem-solving (or whatever-solving) process, Unfolding the Napkin develops and extends the same concepts to wider, deeper, and more valuable applications. Yes, Dan Roam really does take a "hands-on" approach...and the hands belong to his reader.

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